

Direct investment case study

Archer Technologies

~£9.5M  ARCHER

TOTAL INVESTMENT

Represents a €10m Direct investment, as well as a Primary position in Cinven VIII



Archer is a leading provider of governance, risk and compliance ('GRC') software solutions globally, with a diverse customer base of large and mid-sized enterprises

Strong market position

→ Leading provider in a highly fragmented market. Diverse and growing multinational customer base including >50% of the Fortune500

Structural growth drivers

→ Increasingly complex and onerous regulatory requirements
→ Digitalisation driving a rapid increase in cybersecurity risks on both an operational and reputational level

Track record

→ 20+ year track record of providing integrated risk management solutions, cultivating strong brand credibility

GP sector specialism

→ Cinven has deep expertise in the TMT and Business Services sectors, with a strong track record of successfully scaling software businesses

US-based business with attractive growth potential and strong defensive growth characteristics

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Source: ICG Enterprise Trust, as at 31 July 2023

Past performance is not a reliable indicator of future results