

Q1 | Factsheet

→ FOR THE THREE MONTHS ENDING 30 APRIL 2022

ABOUT ICG ENTERPRISE TRUST

ICG Enterprise Trust is a leading listed private equity investor focused on creating long-term growth by delivering consistently strong returns through selectively investing in profitable private companies, primarily in Europe and the US.

As a listed private equity investor, our purpose is to provide shareholders with access to the attractive long-term returns generated by investing in private companies, with the added benefit of daily liquidity.

We invest in companies directly via co-investments and through funds managed by ICG and other leading private equity managers who focus on creating long-term value and building sustainable growth through active management and strategic change.

We have a long track record of delivering strong returns through a flexible mandate and highly selective approach that strikes the right balance between concentration and diversification, risk and reward.

HIGHLIGHTS

1,761_P

4.5%

NAV PER SHARE TOTAL RETURN

£48.8m

REALISATION PROCEEDS RECEIVED

1 23% UPLIFT TO CARRYING VALUE FROM 17 FULL EXITS

Q1 DIVIDEND TO BE PAID TO HAREHOLDERS ON 22 JULY 2022

2.0%

PORTFOLIO RETURN ON A LOCAL CURRENCY BASIS

£59.1m

CAPITAL DEPLOYED

Results published on 28 June 2022

KEY FACTS (30 APRIL 2022)

Net assets	£1,207m
Net assets per share	1,761p
Management fee ¹	1.3%
Ongoing charges ¹	1.4%
Ongoing charges (including Manager incentive scheme) ^{1,2}	3.0%
Index	FTSE All-Share
Ticker	ICGT
Shares in issue	68.8m
ISIN	GB0003292009
SEDOL	0329200

Please refer to page 4 for more information on the management fee and incentive scheme. Ongoing charges are calculated in accordance with the AIC guidance. For further information on charges, investors should refer to the Key Information Document ('KID') available on the Company's website

2 As at 31 January 2022.

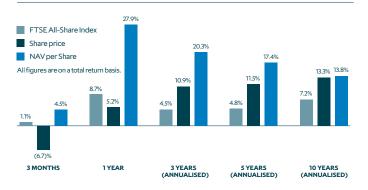
ACTIVE PORTFOLIO CONSTRUCTION

PORTFOLIO BY GEOGRAPHY



North America	42.3%
Europe (excluding UK)	30.6%
UK and other	27.1%

PERFORMANCE TO 30 APRIL 2022



PORTFOLIO BY SECTOR





To review the full results announcement, please visit: www.icg-enterprise.co.uk

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Investors through the BMO savings schemes

Existing investors only: Telephone: 0345 600 3030

(UK calls are charged at your standard plan rates) 9:00am – 5:00pm, weekdays. Calls may be recorded.

Email: investor.enquiries@bmogam.com Address:

BMO Asset Management Limited PO Box 11114 Chelmsford CM99 2DG

OLIVER GARDEY, HEAD OF PRIVATE EQUITY **FUND INVESTMENTS, COMMENTED:**

'The 4.5% growth in ICGT's NAV per Share Total Return in the first quarter reflects the resilience of our Portfolio, which grew 2.0% during the quarter on a local currency basis. Our Portfolio of private companies continues to generate attractive shareholder returns and, while realisation proceeds are lower than during Q1 FY22, the 17 Full Exits from our Portfolio were executed at attractive uplifts to carrying values.

We are currently in an unusual environment, which is presenting attractive primary and secondary opportunities. Furthermore, our Manager's expertise in structured transactions with downside protection is generating differentiated investment opportunities for ICG Enterprise Trust. We were able to capitalise on these factors during the quarter, making a number of primary commitments to high-performing managers and sourcing attractive secondary and direct investment opportunities. Discipline is crucial, and we remain highly selective in our investment process.

Looking ahead, we believe ICGT's focus on investing in companies with defensive growth characteristics $through \, our \, actively \, managed \, portfolio \, positions$ us well to generate long-term value. We are invested in high quality companies that we expect to show resilient operational and financial performance across economic cycles, and our Portfolio offers diversified exposure across vintages, sectors and countries."

PORTFOLIO PERFORMANCE

- ▶ Portfolio valued at £1,244m on 30 April 2022
- ▶ Portfolio Return on a Local Currency Basis of 2.0% during the guarter
- ► High Conviction Investments (49.9% of the Portfolio) generated local currency returns of 2.1% during the quarter and Third Party Funds (50.1% of the Portfolio) generated local currency returns of 1.9%

NEW INVESTMENT

- ▶ £59.1m of Total New Investment in the guarter; 52.8% (£31.2m) invested into High Conviction Investments with the remaining 47.2% (£27.9m) being drawdowns on a range of Commitments to Third Party Funds
- ▶ Within our High Conviction Investments, we made a new co-investment of £12.8m alongside our Manager and deployed £16.7m in drawdowns to ICG-managed funds (principally LP Secondaries I and ICG Europe Fund VIII)

NEW COMMITMENTS

▶ During the period we made a total of £119.0m of new fund Commitments, of which £45.5m was to the ICG-managed LP Secondaries Fund I, supporting our strategic target to increase our exposure to the secondary market

REALISATION ACTIVITY

▶ Realisation proceeds of £48.8m received during the quarter, of which £37.9m was generated from 17 Full Exits executed at an average of 23% Uplift to Carrying Value and 2.7x Multiple to Cost

QUOTED COMPANIES

- ▶ We do not invest directly in publicly quoted companies, but gain listed investment exposure when IPOs are used to exit an investment. Public market valuations are typically more volatile than those observed in private markets
- ▶ At 30 April 2022, quoted companies representing 9.2% of the Portfolio were valued by reference to the latest market price (31 January 2022: 10.3%)
- ▶ Only one quoted investment individually accounted for 0.5% or more of the Portfolio value

BALANCE SHEET AND FINANCING

- ► Total liquidity of £166.4m, comprising £15.4m cash and £151.0m undrawn bank facility
- ▶ Portfolio represented 103 1% of net assets
- ▶ Undrawn commitments of £491.9m, of which 19.1% (£93.9m) were to funds outside of their investment period

DIVIDEND

- ► Maintaining a progressive dividend policy
- ► First quarter dividend of 7p per share

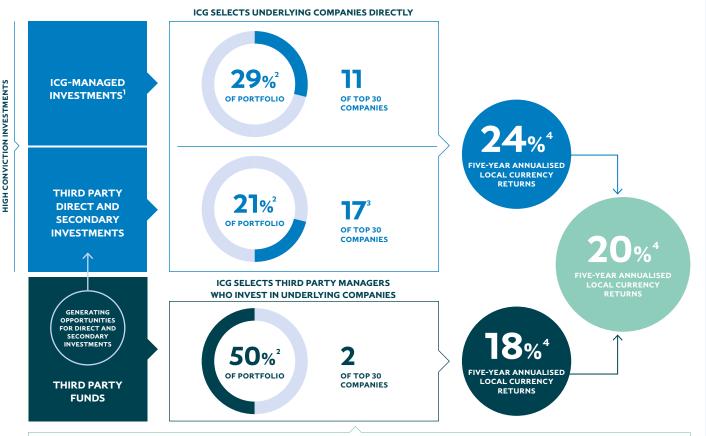
BALANCE SHEET AND FINANCING

- ► Total Proceeds of £45.0m
- ▶ New investments of £4.8m, 14.6% into High Conviction Investments
- ▶ Post period-end, we increased the size of our Revolving Credit Facility ('RCF') to €240m (from €200m previously), in keeping with the Company's higher net asset value. In addition, the maturity of the RCF was also extended by one year to February 2026. The other key terms remain unchanged. The RCF is available for general corporate purposes, including short-term financing of investments such as the Drawdown on Commitments to funds

BOARD CHANGES

- Adiba Ighodaro and Janine Nicholls have been appointed as Non-Executive Directors of the Company, and will join the Board on 1 July 2022
- ▶ Sandra Pajarola has retired from the Board, effective 28 June 2022, having served as a Non-Executive Director of the Company for nine years

OUR PORTFOLIO STRUCTURE – ACTIVELY CONSTRUCTING A PORTFOLIO FOR DEFENSIVE GROWTH



ESG considerations feature in all investment decisions

- Includes ICG-managed funds and direct investments.
- As a percentage of Portfolio value.
- All or part of investment held directly as a third party co-investment or acquired as part of third party secondary purchase
- Five-year local currency returns to 31 January 2022.

ALL PRIVATE EQUITY

BUYOUTS

More consistent returns with lower risk than other private equity strategies.

DEVELOPED MARKETS

Primarily in Europe and the US which have more established private equity sectors and more experienced managers.

MID-MARKET AND LARGER DEALS

More likely to be resilient to economic cycles and typically attract stronger management teams than smaller companies.

LEADING PRIVATE EQUITY MANAGERS

With track records of investing and adding value through cycles.

We focus on the buyout segment of the private equity market, in which target companies are profitable, cash generative and more mature. Within buyouts, our focus is on mid-market and larger transactions, partnering with leading private equity managers in developed markets.

DEFENSIVE GROWTH COMPANIES

Through this approach, we aim to maintain a portfolio of companies with defensive growth characteristics as we believe these companies will generate the most resilient and consistently strong returns over the long term.

INVESTED IN COMPANIES WITH DEFENSIVE GROWTH CHARACTERISTICS

SELECTED EXAMPLES FROM OUR TOP 30 COMPANIES

A DOMINANT
MARKET POSITION

A PROVIDER OF MISSION-CRITICAL SERVICES

AN ABILITY TO PASS ON PRICE INCREASES

A HIGH MARGIN BUSINESS MODEL













AML RIGHTSOURCE









Davies













precisely



TOP 10 COMPANIES AT 30 APRIL 2022: 20% OF THE PORTFOLIO



1. PETSMART/CHEWY

Retailer of pet products and services.

Value as % of Portfol	io 3.5 %
Manager	BC Partners
Invested	2015
Country	USA
Sector	Consumer goods & services



7. ENDEAVOR SCHOOLS

Provider of private schooling.

Value as % of Portfolio	1.6%
Manager	Leeds Equity
Invested	2018
Country	USA
Sector	Education



2. MINIMAX

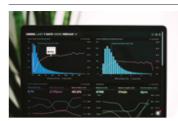
Supplier of fire protection systems and services.

Value as % of Po	ortfolio 2.7%
Manager	ICG
Invested	2018
Country	Germany
Sector	Technology, media & telecom



Manufacturer and distributor of ice cream products.

Value as % of Portfol	io 1.5%
Manager	PAI Partners
Invested	2013/2019
Country	UK
Sector	Consumer goods & services



Provider of mission-critical data and predictive analytics to consumer goods manufacturers.

Value as % of Portfoli	o 2.6%
Manager	New Mountain Capital
Invested	2018
Country	USA
Sector To	echnology, media & telecom



Provider of business management software and outsourcing services.

Value as % of Portfo	lio 1.3 %
Manager	Hg Capital/ICG
Invested	2017/2020
Country	Norway
Sector	Technology, media & telecom



Designer and manufacturer of hot runner systems.

Value as % of Portfolio	2.1%
Manager	ICG
Invested	2017/2018
Country	South Korea
Sector	Industrials



10. AML RIGHTSOURCE

Provider of compliance and regulatory services and solutions.

Value as % of Portfolio	1.2%
Manager	Gridiron Capital
Invested	2020
Country	USA
Sector	Business services



5. LEAF HOME SOLUTIONS

Provider of home maintenance services.

Value as % of Portfoli	io 1.9%
Manager	Gridiron Capital
Invested	2016
Country	USA
Sector	Consumer goods & services



MANAGEMENT FEE AND INCENTIVE ARRANGEMENTS

Management fee

- ► Headline management fee of 1.4% of Portfolio value plus 0.5% of undrawn commitments to funds in investment period
- Excludes funds managed by both ICG and Graphite Capital (the former $manager). \, In \, aggregate, these \, reflect$ >20% of the total Portfolio value
- ► Including direct co-investments (on which there is no fee at the underlying manager level) approximately half the Portfolio has only a single fee
- ▶ No fees on cash
- ▶ No separate funds administration fee
- ► Effective management fee of 1.3%¹
- ▶ Ongoing charges of 1.4%^{1,2}

- Incentive arrangements
- ▶ Co-investment scheme in which the Manager invests 0.5% in every investment
- ► Incentive of 10% provided the investment exceeds an 8% hurdle (with catch-up)
- ▶ No incentive on ICG or Graphite Capital funds
- ► Incentive only pays out on cash proceeds from realised returns
- ▶ Net cash payouts over the last 10 financial years of <3% of proceeds
- ► Average incentive accrual over the last 10 financial years of <8% of Portfolio gain
- ► Incentive accrual equivalent to 1.6% of average NAV for the 12 months to 31 January 2022
- ► Long-term alignment of interests



6. DOC GENERICI

Manufacturer of generic pharmaceutical products.

1.6%
ICG
2019
Italy
Healthcare

- Annualised fee as proportion of average NAV for 12 months to 31 January 2022. The ongoing charges figure has been calculated in accordance with guidance issued by
- the AIC and captures management fees and expenses incurred at the Company level only and excludes finance costs. It does not include expenses and management fees incurred by the underlying funds which the Company is invested in.



Third Party Funds

Legal

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